Optics and Photonics Research for Montana Economic Development

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Montana Optics and Photonic Companies 1980 – 2015	Advanced Microcavity Sensors LLC (2015) MT Photonics Industry Alliance (2013) Neuralynx, Inc. (2012) Yellowstone Scientific Instruments (2009) Pinyon Photonics (2009) Metric Laser Diode Source (2014) Bridger Enterprises (2013) MicroLab (2011) Montana Instruments (2009)
 Orionics (1980-1985) Big Sky Laser Technologies/Quantel USA (1981) TMA Technologies (1984 - 1995) ILX Lightwave/Newopt (1986) 	Photon Machines (2008) Litron Lasers of N. Am. (2007) Fluorescence Innovations (2006-2012) Phenix FO (2005) Sensopath (2003) Resonon (2002) PDI Bozeman (2002-2007) MPA Technologies (2001) Chronochrome (2000) AdvR (1998) New Wave Research/ESI (1998) Scatterworks (1996) Altos Photonics (1995) Quantum Composers (1993) Attice Materials (1989)

Project Objectives

Broaden optics & photonics cluster to include agricultural and medical imaging

Help grow Montana research enterprise in key areas:

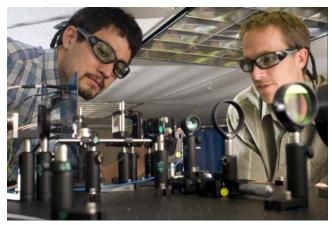
- Precision agriculture
- Unattended Aerial Systems
- Microfabrication and nanomaterials
- Medical imaging

Reduce "brain drain" with new high-technology Montana jobs



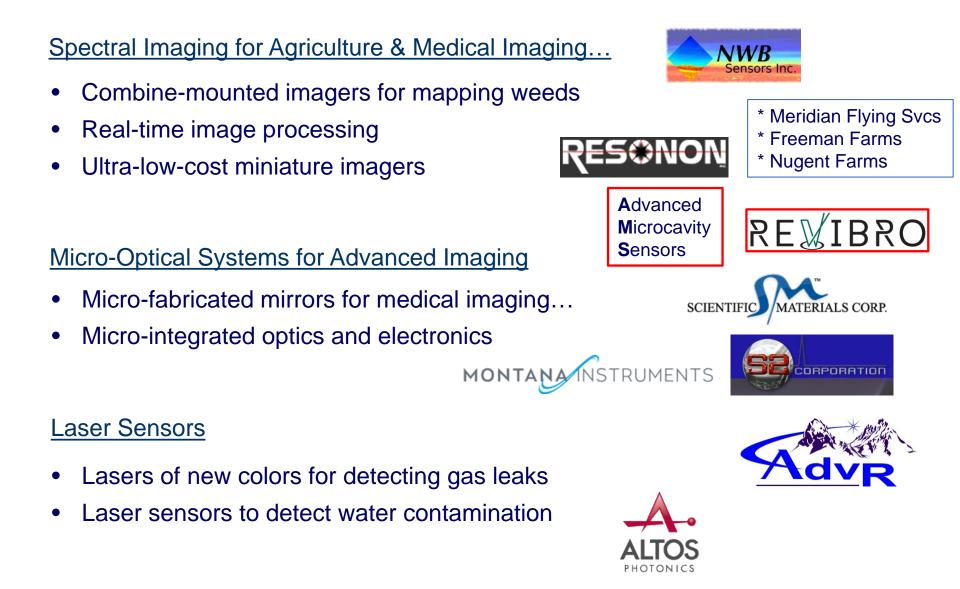
Pete Roos – PhD student 1998

- \rightarrow 2 new companies
- \rightarrow 7 new commercial products
- \rightarrow 20-25 new jobs with \$60k average salary



Pete Roos – CEO Bridger Photonics 2014

University-industry partnerships for new products



August 2015 Barley Harvest (Fairfield, MT)





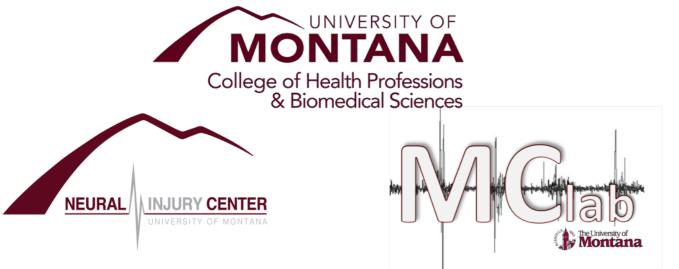


"Translational Science at the Neural Injury Center."

Alex Philp, PhD Alex Santos, PhD Charles Leonard, PT PhD Cindi Laukes, MA Erik Guzik, PhD Sambit Mohapatra, PT PhD Sarjubhai Patel, PhD Thomas Rau, PhD









Neural Injury Center (NIC) Mission



Clinical Services Translational Research Assessment & rehabilitation services Develop diagnostics and for TBI sufferers at UM treatments to improve TBI outcomes Synergy Interdisciplinary collaborations Generate intellectual property (IP) Validation of IP via clinical research Support TBI clinical trials Clinical services model for MUS

Our focus: Traumatic brain injury (TBI) in Montana



- 2nd in the nation for TBI per capita (~130,000 diagnosed residents)
- Cost: Estimated at \$50m per year for moderate to severe TBI*
- Lack of diagnosis and treatment options for spectrum of TBI
- Funding the gap to rapidly implement and commercialize intellectual property (IP)

*Hospitalizations for Traumatic Brain Injury, Montana. Winter 2011. Montana Department of Health and Human Services https://dphbs.mt.gov/Portals/85/publichealth/documents/EMSTS/prevention/HospitalizationsForTraumaticBrainInjury.pdf

Our objectives



Address a Montana issue.

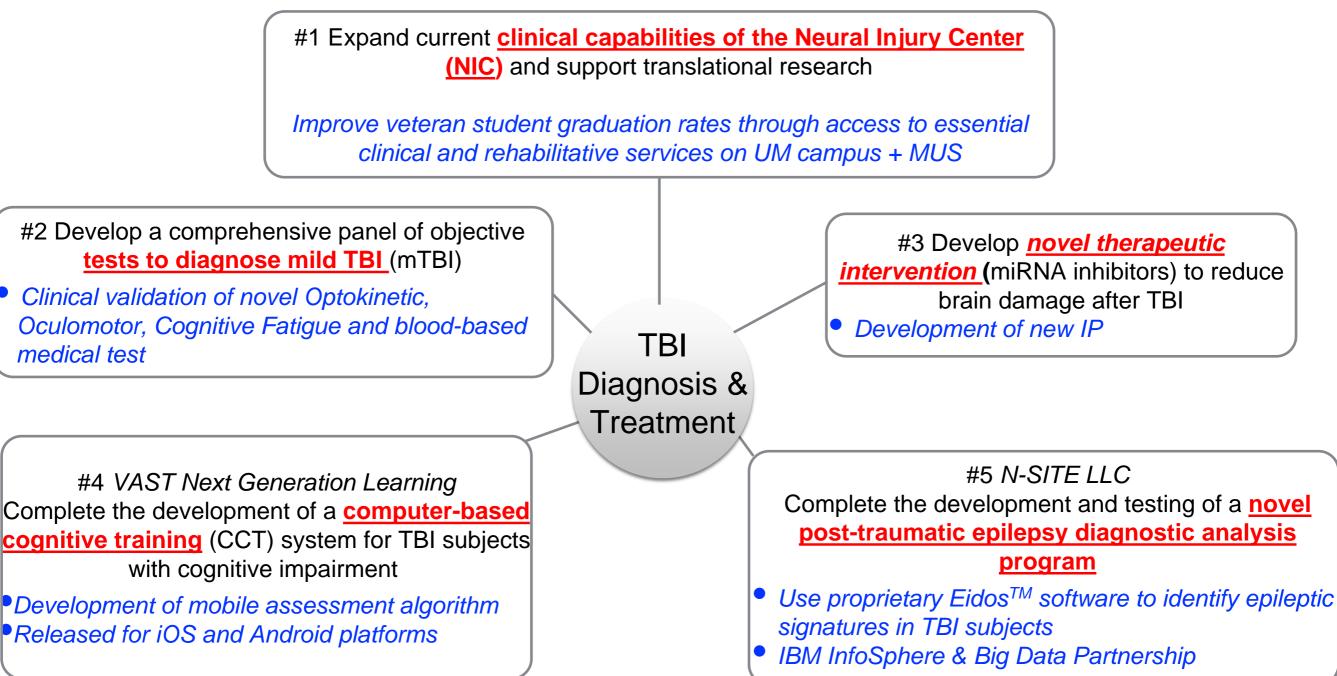
- TBI affects 13% of Montana's adult population (~130,000 residents) resulting in loss of productivity.
- Expansion of Montana Biotech industry (small businesses <20 employees account for 70% of all companies in the US).
- Creating hi-tech high paying jobs for Montana graduates. The biotech industry grows 10x faster than other industries. Salaries are 65% higher.

Create Montana jobs. Using IMPLAN economic modeling we project over a 5-year period,

- The direct creation of 135 private jobs.
- Additional 300 jobs through indirect and induced spending.
- Development of IP by the TBI consortium will lead to job creation in the areas of clinical and research sciences, information technology and engineering.

Our Strategy

Area of Focus - Health and Biomedical Sciences



Thank you





Alex Philp, PhD Alex Santos, PhD Charles Leonard, PT PhD Cindi Laukes, MA Erik Guzik, PhD Sambit Mohapatra, PT PhD Sarjubhai Patel, PhD Thomas Rau, PhD

> Special Thanks Reed Humphrey, PhD



http://health.umt.edu/nic/



Strong ROI to Montana

- Upon implementation ~\$ 615,500 will be invested in the State through private sector funding
- Generate direct or indirect revenues for the MUS through new grants
- Increase quality employment
- Reduce TBI associated treatment costs
- Enhance the value of IP owned by the MUS that can be collected as in-licensing agreements with the private business sector
- Five-year projections for this proposal are as follows:
 - Cost savings on improved workforce productivity, reduced health care costs, improved graduation rates, and decreased criminal behavior*.
 - \$12-15 million in in-licensing and royalty agreements on developed IP owned by the MUS
 - \$2-6 million in the development of novel IP for the MUS
 - \$5-7 million in grant submissions to DOD, NIH, NSF, VA, and Private Foundations

* The costs of traumatic brain injury: a literature review. Humphreys et al., ClinicoEconomics and Outcomes Research, 2013 * Outcomes and Costs of Acute Treatment of Traumatic Brain Injury. McGarry et al, J. Trauma, 2002.

Increasing Profitability by Improving Efficiency of Montana's Farm and Ranch Lands

Wheat- Fallow



Now

Wheat-Fallow system - **land use is not optimized** 4.6 million acres that could produce annual income

Cover Crop Mixes-Wheat Forage for Livestock

4 years data at NARC- winter wheat yields unaffected- 3.7 AUM/A

Peas-Lentils-Wheat Cash crops

The Future - annual cropping with uncertainty managed by products of this research

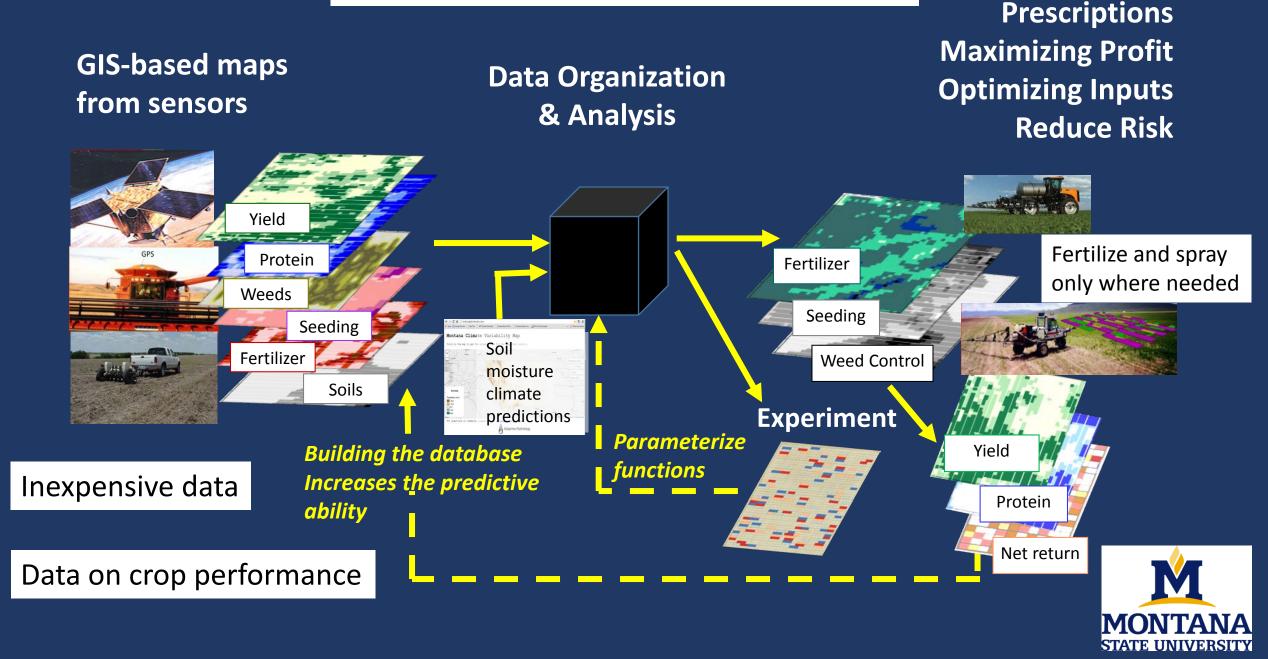


Increasing profitability by Improving Efficiency of Montana's Farm and Ranch Lands

- Three interrelated goals: Optimize productivity of MT lands
 - Intensify pulse and cover crop production of 4.6 million acres of land left fallow each year.
 - **Crop-fallow-** 1 years income forgone to store moisture for next wheat crop
 - Pulse and cover crop mixes can be used safely to produce annual crops or 3 crops in 4 years
 - Develop new, improved or quality differentiated products, crops or farm practices
 - Increase adoption of precision agriculture technologies
 - Technologies developed in this proposal will take uncertainty and risk out of annual cropping systems



On Farm Precision Experiment Framework



Funding this proposal

- The time is right- this unique funding as brought together a diverse, experienced team with > \$30 million funding in past 10 years to:
 - Encourage more **rapid adoption** of proven science-based technologies and **new approaches to optimize sustainable use** of Montana land resources.
 - Provide the foundation for new jobs and industries
- No other funding source will provide funding for this Montana-Centric research proposal that will grow and diversify Montana's economy
- The science developed in this proposal will make the MSU/UM team highly competitive for future competitive grants



Outcomes



- Farm incomes will increase \$15-25 million in 18 months
 - From pulse crops
 - Forage for livestock

• Farm incomes will increase \$100s of millions in 5-10 years

- Optimized land use
- Improved pulse crop varieties adapted to MT
- Improved durum wheat varieties adapted to MT

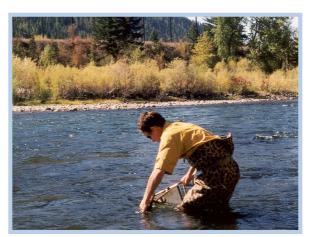
• New Montana Jobs-

- Production of sensors, software, etc. for precision agriculture
- Processing facilities for pea protein
- Crop consultants/Data management consultants
- On-farm jobs
- Increased tax revenues-better schools, infrastructure, communities

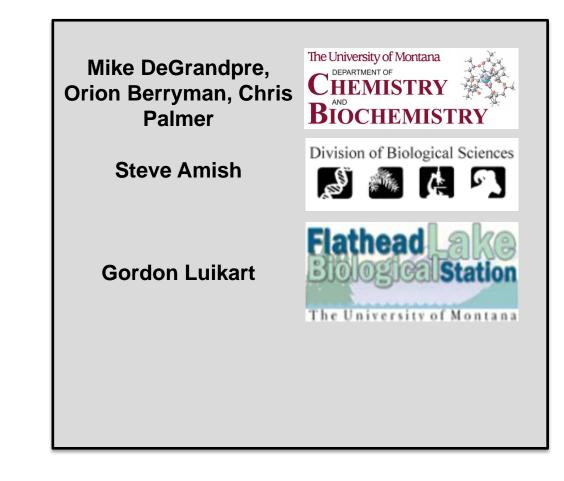
Sustainability, farm income, land values and MT tax receipts will increase.

Development and Commercialization of Autonomous Chemical and Biological Instrumentation for Water Quality Monitoring









Water Resources and Water Quality



- Residential
 - Chemical composition
 - Invasive species
 - Health and safety
- Recreation and Tourism
 - Chemical composition
 - Invasive species
 - Health and Safety
 - Aesthetics
- Irrigation and Agriculture
 - Chemical composition
 - Invasive species
- Power Generation
 - Invasive species
- Petroleum Production
 - Chemical composition
 - Health and safety











The Technologies

Berryman Lab (UM-Chem)

Selective ion sensors and binding Groundwater arsenate detection

Palmer Lab (UM-Chem)

Microscale water analyser Field analysis of nutrients, production water

Amish/Luikart (DBS/FLBS)

eDNA sampler Robust detection of invasive species

DeGrandpre Lab (UM-Chem)

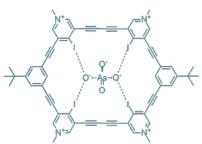
Autonomous analyzers simple wastewater pH/alkalinity analysis











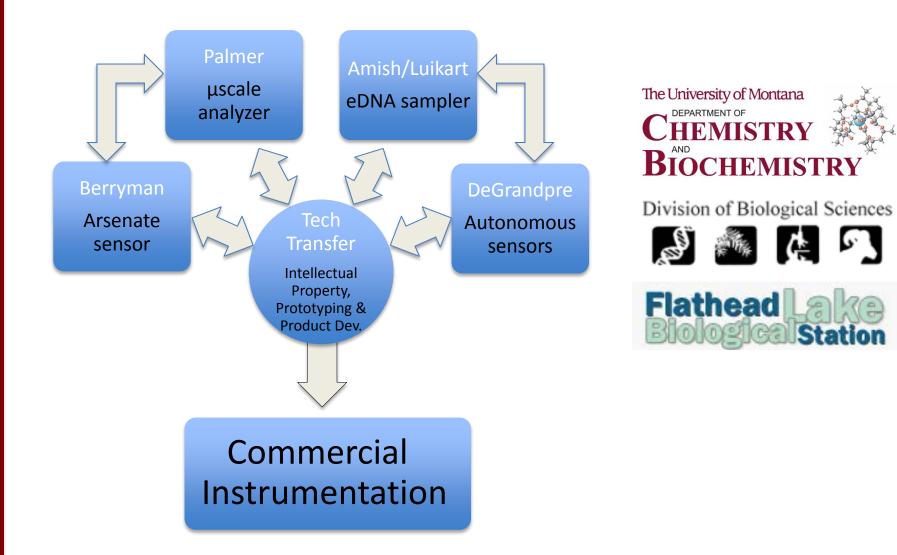
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Team Strategy





Commercial Potential

- \$8.69 billion U.S. Market for analytical chemical instrumentation*
- eDNA industry growing exponentially

Montana Benefits

- Increase in STEM/Manufacturing workforce
- In-field monitoring of water quality
- Early detection of aquatic invasive species
- Follow-on funding (SBIR, MBRCT, Murdock, etc)
- Intellectual property development, licensing







